



**HUNATEK**  
OWNED BY THE HUNA TOTEM CORPORATION

**CULMEN**  
INTERNATIONAL, LLC

# HTGS-CULMEN JV, LLC

## GENERAL INFORMATION

DUNS: 117594293  
CAGE Code: 8NZ23  
NAICS Codes: 541330, 541611, 541614, 541930, 561110, 611430, 611630, 541512, 541618, 541690, 541990

## SBA POINT OF CONTACT

Alaska District Office  
(907) 271-4022  
alaska8a@sba.gov

## CONTRACT VEHICLES

GSA STARS III Bidder – Anticipated Award March 2022

## CORE CAPABILITIES

Acquisition and Program Management Support  
Administrative Support  
Agile Software Engineering  
Aviation and Border Security  
Cybersecurity  
Data Analytics and Visualization  
Global Procurement and Logistics Support  
Global Training and Conference Support  
IT Modernization and Support Services  
Knowledge Management Advisory Services  
Program Management  
Specialized Language and Culture Services  
Systems Engineering



## WHO WE ARE

HunaTek Government Solutions (HunaTek) and Culmen International, LLC (Culmen) have partnered to form HTGS-Culmen JV, LLC under the companies approved Mentor Protégé Agreement. This allows the JV to leverage HunaTek's 8(a) Alaska Native Corporation (ANC) owned status to qualify for 8(a) set-asides awards to include sole-source contracts up to \$100M for the DOD and \$22M for Civilian Agencies without a J&A.

A powerful combination of experience, small company agility, big company resources and stability allows HTGS-Culmen JV, LLC to provide best-in class service solutions with a global reach to our Federal customers' requirements. Through HunaTek and Culmen's combined capabilities, HTGS-Culmen JV, LLC is positioned to meet our customers' unique needs and demands.

## WHO WE SERVE



- Defense Health Agency
- Intelligence Community
- Nuclear Regulatory Commission
- Defense Security Cooperation Agency
- Customs and Border Protection
- Missile Defense Agency
- NATO
- SOCOM
- DTRA
- DARPA
- PFPA
- TSA

# ADVANTAGES OF WORKING WITH HTGS-CULMEN JV, LLC

- Unsolicited Acquisition Opportunities – 48 CFR 19.803 (c): Agencies may also review other proposed acquisitions for the purpose of identifying requirements which may be offered to the SBA. Where agencies independently, or through the self-marketing efforts of an 8(a) firm, identify a requirement for the 8(a) Program, they may offer on behalf of a specific 8(a) firm, for the 8(a) Program in general, or for 8(a) competition (but see 19.800(e)).
- Single Approval for IDIQs – 48 CFR 19.804-6 (a): Separate offers and acceptances must not be made for individual orders under multiple award, Federal Supply Schedule, multi-agency contracts or Government wide acquisition contracts. SBA's acceptance of the original contract is valid for the term of the contract.
- Absence of Sole Source Dollar Threshold - 13 CFR 124.506 (b): Exemption from competitive thresholds for Participants owned by Indian Tribes, ANCs and NHOs. (1) A Participant concern owned and controlled by an Indian Tribe or an ANC may be awarded a sole source 8(a) contract where the anticipated value of the procurement exceeds the applicable competitive threshold if SBA has not accepted the requirement into the 8(a) BD program as a competitive procurement.
- Non-Protested Awards – 13 CFR 124.517(a): Eligibility of a Participant for a sole source or competitive 8(a) requirement may not be challenged by another Participant or any other party, either to SBA or any administrative forum as part of a bid or contract protest.
- \$100M Sole Source Threshold for DoD – DFARS Updated to Reflect National Defense Authorization Act for Fiscal Year 2020 (Public Law No.: 116-92): Section 823 increases the threshold for requiring a justification and approval to award a sole source contract to a participant in the 8(a) program to actions exceeding \$100 million. The current threshold is \$22 million.

## 8(a) SOLE-SOURCE PROCESS

### Step 1 Draft a Sole Source Letter

The process begins with gathering basic information on the requirement to draft Offer Letter request to the SBA to enter into negotiations with an 8(a) sole-source. Have your Contracting Officer or Specialist draft the offer letter, explaining your intent to award a to HTGS-Culmen JV, LLC and includes a brief description of the proposal.



### Step 2 Email the Letter to the SBA

Email the Letter to the SBA. SBA will perform a standard qualification review verifying HTGS-Culmen JV, LLC's ability to receive 8(a) a sole-source award.



### Step 3 Receive SBA Notification

Within a few days, the SBA office will reply with their decision to grant approval to issue a sole-source contract to HTGS-Culmen JV, LLC under the SBA 8(a) program.



### Step 4 Develop a SOW and Negotiate a Contract

Under the 8(a) program Contract Officers can permit open dialog between the sole-source contractor and the agency. HTGS-Culmen JV, LLC can work with you every step of the way—defining requirements, scope, and deliverables, and negotiating the final contract to ensure you as the customer get what you need.

**HTGS-Culmen JV, LLC**

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