



**GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

**PROFESSIONAL SERVICES SCHEDULE
FSC GROUP 00CORP**

**CONTRACT NUMBER:
47QRAA18D006D**

Culmen International, LLC
99 Canal Center Plz Ste 410
Alexandria, VA 22314-1559
Phone: (703) 224-7000 Fax: (703) 224-7006
Contract Administrator: Chae Min
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**PERIOD COVERED BY CONTRACT:
March 17, 2018, 2017 through March 16, 2023**

**Business Size:
Large Business**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!TM, a menu-driven database system. The INTERNET address for GSA Advantage!TM is: <http://www.GSAAdvantage.gov>.



CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Numbers with appropriate cross-reference to page numbers:

382-1 & 382-1RC	<i>Translation Services</i>
382-2 & 382-2RC	<i>Interpretation Services</i>
382-3 & 382-3RC	<i>Training and Education Materials</i>
382-4 & 382-4RC	<i>Comprehensive Linguistic Analytical Support Services</i>
871-1 & 871-1RC	<i>Strategic Planning for Technology Programs/Activities</i>
874-1 & 874-1RC	<i>Integrated Consulting Services</i>
874-4 & 874-4RC	<i>Training Services: Instructor Led Training, Web Based Training and Education</i>
874-503 & 874-503RC	<i>Distribution and Transportation Logistics Services</i>
874-504 & 874-504RC	<i>Deployment Logistics</i>
874-6 & 874-6RC	<i>Acquisition Management Support</i>
874-7 & 874-7RC	<i>Integrated Business Program Support Services</i>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See Page 5

2. **Maximum Order:** *\$1,000,000.00*
3. **Minimum Order:** *\$100.00*
4. **Geographic Coverage (delivery Area):** *Worldwide*
5. **Point(s) of production (city, county, and state or foreign country):** *Same as company address*
6. **Discount from list prices or statement of net price:** *Government net prices (discounts already deducted).*



7. **Quantity discounts:**
*0.5% for orders over \$250,000.00;
1% for task orders between \$250,000.00 and \$750,000;
2% for task orders over \$750,000.00.*

These discounts will not stack and only apply to the professional hourly services proposed under the contract. Training courses, translation services, and interpretation services will be excluded from quantity discounts.
8. **Prompt payment terms:** *Net 30 days*
- 9a. **Notification that Government purchase cards are accepted up to the micro-purchase threshold:** *Accepted*
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** *Accepted*
10. **Foreign items (list items by country of origin):** *None*
- 11a. **Time of Delivery (Contractor insert number of days):** *As Negotiated*
- 11b. **Expedited Delivery.** The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: *As Negotiated*
- 11c. **Overnight and 2-day delivery.** The Contractor will indicate whether overnight and 2-day delivery is available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: *As Negotiated*
- 11d. **Urgent Requirements.** The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to affect a faster delivery: *As Negotiated*
12. **F.O.B Points:** *Destination*
- 13a. **Ordering Address:** *Same as Contractor*
- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. **Payment address:** *Same as Contractor*
15. **Warranty provision:** *Contractor’s standard commercial warranty.*



16. **Export Packing Charges (if applicable):** *N/A*
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** *Contact Contractor*
18. **Terms and conditions of rental, maintenance, and repair (if applicable):** *N/A*
19. **Terms and conditions of installation (if applicable):** *N/A*
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** *N/A*
- 20a. **Terms and conditions for any other services (if applicable):** *N/A*
21. **List of service and distribution points (if applicable):** *N/A*
22. **List of participating dealers (if applicable):** *N/A*
23. **Preventive maintenance (if applicable):** *N/A*
- 24a. **Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** *N/A*
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at:**
www.Section508.gov/.
25. **Data Universal Numbering System (DUNS) number:** *169422743*
26. **Notification regarding registration in System of Award (SAM) database: CAGE Code:**
33PP4



Culmen International Labor Categories Descriptions:

All SINS 874.4

Labor Categories	Education	Basic Experience	Functional Responsibilities
Curriculum Developer	B.A. or B.S. degree	5 or more years applying expertise through extensive knowledge and experience in developing curriculums for training/workshops	Under the guidance of Program management, to develop new curricula, augment the existing government curricula, and deliver accurate and timely curricula
ESP/EAP Instructor	B.A. or B.S. degree	5 or more years applying expertise through extensive knowledge and experience providing English language training as well as foreign language training,	To conduct classes and provide other instructional work to improve the ESP/EFL language proficiency and professional English language skills of participants in the various language workshops.
Instructor	B.A. or B.S. degree	5 or more years applying expertise through extensive knowledge and experience in delivering classes/training courses	To deliver classes and provide other instructional work to participants in the various classes/training courses.
Training Coordinator	AA	3 or more years of experience in coordinating training events	Under the guidance of Program Manager, to coordinate training courses. Responsible to coordinate venues, logistics needs, instructors, participants, etc. Need to communicate effectively and how to anticipate and solve problems real time

Program Manager: 871.1,874.1,874.6,874.7, 871.4, 874.504,382.1, 382.2, 874.503

Project Managers: 871.1, 874.6,874.504

Labor Categories	Education	Basic Experience	Functional Responsibilities
Program Manger I	B.A. or B.S. degree	4 years of experience managing multi-disciplinary efforts.	Responsible for the overall management of the specific task order(s) and ensuring that the technical/financial solutions and schedules in the specific delivery orders are implemented in a timely manner. Organizes, directs and coordinates the planning and production of all activities associated with assigned delivery order projects. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.
Program Manager II	B.A. or B.S. degree	5 or more years of experience managing multi-disciplinary efforts.	Responsible for the overall management of the specific task order(s) and ensuring that the technical/financial solutions and schedules in the specific delivery orders are implemented in a timely manner. Organizes, directs and coordinates the planning and production of all activities associated with assigned delivery order projects. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.

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Labor Categories	Education	Basic Experience	Functional Responsibilities
Program Manager III	B.A. or B.S. degree	8 or more years of experience managing multi-disciplinary efforts.	Responsible for the overall management of the specific task order(s) and ensuring that the technical/financial solutions and schedules in the specific delivery orders are implemented in a timely manner. Organizes, directs and coordinates the planning and production of all activities associated with assigned delivery order projects. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.
Project Manager III	B.A. or B.S. degree	15 or more years of experience performing day-to-day management of contract support operations. Responsible for staffing, project planning, project financials, and staff direction and oversight.	Under the guidance of the Program Manager, is responsible for the overall management of the specific task order(s) and ensuring that the technical/financial solutions and schedules in the specific delivery orders are implemented in a timely manner. Organizes, directs and coordinates the planning and production of all activities associated with assigned delivery order projects. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.
Project Manager II	B.A. or B.S. degree	10 or more years of experience performing day-to-day management of contract support operations. Responsible for staffing, project planning, project financials, and staff direction and oversight.	Under the guidance of the Program Manager, is responsible for the overall management of the specific task order(s) and ensuring that the technical/financial solutions and schedules in the specific delivery orders are implemented in a timely manner. Organizes, directs and coordinates the planning and production of all activities associated with assigned delivery order projects. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.
Project Manager I	B.A. or B.S. degree	5 or more years of experience performing day-to-day management of contract support operations. Responsible for staffing, project planning, project financials, and staff direction and oversight.	Under the guidance of the Program Manager, is responsible for the overall management of the specific task order(s) and ensuring that the technical/financial solutions and schedules in the specific delivery orders are implemented in a timely manner. Organizes, directs and coordinates the planning and production of all activities associated with assigned delivery order projects. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.

SIN 871.1, 874.1,874.6,874.7

Labor Categories	Education	Basic Experience	Functional Responsibilities
Acquisition Specialist - Expert	B.A. or B.S. degree	12 years of experience in providing acquisition expertise in support of program planning and analytics. Is familiar with the Federal Acquisition Regulations (FAR). Prepares acquisition documentation to support client decisions.	Under the guidance of the Program /Project Manager, is responsible for the overall management of the specific task order(s) and insuring that the technical/financial solutions and schedules in the specific delivery orders are implemented in accordance with the FAR and Customer directives. Organizes, directs and coordinates the planning and acquisition of all activities associated with assigned delivery order projects. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.



Labor Categories	Education	Basic Experience	Functional Responsibilities
Acquisition Specialist - Senior	B.A. or B.S. degree	8 or more years of experience in providing acquisition expertise in support of program planning and analytics. Is familiar with the Federal Acquisition Regulations (FAR). Prepares acquisition documentation to support client decisions.	Under the guidance of the Program/Project Manager and Acquisition Specialist Expert, is responsible for the overall management of the specific task order(s) and ensuring that the technical/financial solutions and schedules in the specific delivery orders are implemented in a timely manner. Organizes, directs and coordinates the planning and acquisition of all activities associated with assigned delivery order projects. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.
Acquisition Specialist - Mid	B.A. or B.S. degree	4 or more years of experience in providing acquisition expertise in support of program planning and analytics. Is familiar with the Federal Acquisition Regulations (FAR). Prepares acquisition documentation to support client decisions.	Under the guidance of the Program/Project Manager and Acquisition Specialist Expert and or Senior, is responsible for the overall management of the specific task order(s) and ensuring that the technical/financial solutions and schedules in the specific delivery orders are implemented in a timely manner. Organizes, directs and coordinates the planning and acquisition of all activities associated with assigned delivery order projects. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.
Acquisition Specialist - Junior	B.A. or B.S. degree	1 year experience providing acquisition support of program planning and analytical activities. Provides support to more senior team members. Prepares acquisition documentation to support client decisions.	Under the guidance of the Program /Project Manager and Acquisition Specialist Expert and or Senior, is responsible for the overall management of the specific task order(s) and ensuring that the technical/financial solutions and schedules in the specific delivery orders are implemented in a timely manner. Organizes, directs and coordinates the planning and acquisition of all activities associated with assigned delivery order projects. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.
Policy Analyst - Expert	B.A. or B.S. degree	12 or more years performing analyses of U.S. national, Congressional, Agency, and Department policy issues. Conducts research and develops policy opinions and products to provide a basis for decision making and resource allocation.	Under the guidance of the Program Manager, is responsible for ensuring the project performs in accordance with policy documents starting with the National Security Strategy, through local implementing policy. Organizes, directs and coordinates the planning efforts with respect to policy guidance associated with assigned delivery order projects. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.
Policy Analyst - Senior	B.A. or B.S. degree	8 or more years performing analyses of U.S. national, Congressional, Agency, and Department policy issues. Conducts research and develops policy opinions and products to provide a basis for decision making and resource allocation.	Under the guidance of the Program Manager and Policy Analyst Expert, is responsible for ensuring the project performs in accordance with policy documents starting with the National Security Strategy, through local implementing policy. Organizes, directs and coordinates the planning efforts with respect to policy guidance associated with assigned delivery order projects. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.



Labor Categories	Education	Basic Experience	Functional Responsibilities
Policy Analyst - Mid	B.A. or B.S. degree	4 or more years performing analyses of U.S. national, Congressional, Agency, and Department policy issues. Conducts research and develops policy opinions and products to provide a basis for decision making and resource allocation.	Under the guidance of the Program Manager and Policy Analyst Expert/Senior, is responsible for ensuring the project performs in accordance with policy documents starting with the National Security Strategy, through local implementing policy. Organizes, directs and coordinates the planning efforts with respect to policy guidance associated with assigned delivery order projects. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.
Policy Analyst - Junior	B.A. or B.S. degree	1 year of experience. Entry level providing support of analyses of U.S. national, Congressional, Agency, and Department policy issues as directed by senior team members.	Under the guidance of the Program Manager and more senior Policy Analysts, assists in the project performs in accordance with policy documents starting with the National Security Strategy, through local implementing policy. Organizes, directs and coordinates the planning efforts with respect to policy guidance associated with assigned delivery order projects. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.
Management Analyst - Expert	B.A. or B.S. degree	12 or more years of experience applying management analysis processes, modeling and simulation tools, and technical techniques. Provides group facilitation, training, and additional forms of knowledge transfer.	Under the guidance of the Program Manager, is responsible for process and technique development that facilitates all aspects of product delivery. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.
Management Analyst - Senior	B.A. or B.S. degree	8 or more years of experience applying management analysis processes, modeling and simulation tools, and technical techniques. Provides group facilitation, training, and additional forms of knowledge transfer.	Under the guidance of the Program Manager and Management Analyst Expert, is responsible for process and technique development that facilitates all aspects of product delivery. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.
Management Analyst - Mid	B.A. or B.S. degree	4 or more years of experience supporting management analysis processes, modeling and simulation tools, and technical techniques. Provides group facilitation, training, and additional forms of knowledge transfer.	Under the guidance of the Program Manager and more senior management analysts, is responsible for process and technique development that facilitates all aspects of product delivery. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.
Management Analyst - Junior	B.A. or B.S. degree	1 year of experience. Entry level supports senior team members in analysis processes, modeling and simulation tools, and technical techniques. Supports group facilitation, training, and additional forms of knowledge transfer.	Under the guidance of the Program Manager and more senior Management Analysts, assists in process and technique development that facilitates all aspects of product delivery. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.

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Labor Categories	Education	Basic Experience	Functional Responsibilities
Logistics Specialist - Expert	B.A. or B.S. degree	12 or more years performing logistics analyses. Provides support for strategic planning efforts, business process reengineering, and various financial analyses, capacity planning, warehousing analyses, and transportation analysis.	Under the guidance of the Program Manager is responsible for logistics planning, process reengineering and capacity planning. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.
Logistics Specialist - Senior	B.A. or B.S. degree	8 or more years performing logistics analyses. Provides support for strategic planning efforts, business process reengineering, and various financial analyses, capacity planning, warehousing analyses, and transportation analysis.	Under the guidance of the Program Manager and Logistics Specialist Expert, is responsible for logistics planning, process reengineering and capacity planning. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.
Logistics Specialist - Mid	B.A. or B.S. degree	4 or more years performing logistics analyses. Provides support for strategic planning efforts, business process reengineering, and various financial analyses, capacity planning, warehousing analyses, and transportation analysis.	Under the guidance of the Program Manager and more senior Logistics Specialists, is responsible for logistics planning, process reengineering and capacity planning. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.
Logistics Specialist - Junior	B.A. or B.S. degree	1 year of experience. Entry level supports senior team members in performing logistics analyses. Provides support for strategic planning efforts, business process reengineering, and various financial analyses, capacity planning, warehousing analyses, and transportation analysis.	Under the guidance of the Program Manager and more senior Logistics Analysts, assists in logistics planning. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.
Functional SME - Senior	B.A. or B.S. degree	15 or more years applying expertise through extensive knowledge and experience in one or more designated functional/operational, technical, and/or domain areas. Responsible for providing high level vision to program/project manager or senior client leadership for objectives of complex efforts.	Under the guidance of the Program Manager is responsible for expert, and in depth analysis of functional area expertise, that assists in the product planning and delivery. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.



Labor Categories	Education	Basic Experience	Functional Responsibilities
Functional SME - Mid	B.A. or B.S. degree	10 or more years applying expertise through extensive knowledge and experience in one or more designated functional/operational, technical, and/or domain areas.	Under the guidance of the Program Manager and SME Seniors is responsible for expert, and in depth analysis of functional area expertise, that assists in the product planning and delivery. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.
Security Specialist - Expert	B.A. or B.S. degree	12 or more years of experience providing physical security expertise in support of acquisition program requirements.	Under the guidance of the Program Manager is responsible for expert, and in depth Security analysis, that assists in the product planning and delivery. Ensures quality products and services are delivered. Applies knowledge of guard force operations and training, physical protection system management, and facility and transportation security. Performs security policy analysis, technical analysis, and security assessments. Demonstrates competent writing and oral communication skills.
Security Specialist - Senior	BA/BS	8 or more years of experience providing physical security expertise in support of acquisition program requirements. Applies knowledge of guard force operations and training, physical protection system management, and facility and transportation security, technical analysis, and security assessments.	Under the guidance of the Program Manager and SME Expert is responsible for expert, and in depth Security analysis, that assists in the product planning and delivery. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.
Security Specialist - Mid	BA/BS	4 or more years supporting physical security acquisition program requirements. Applies knowledge of guard force operations and training, physical protection system management, and facility and transportation security, technical analysis, and security assessments.	Under the guidance of the Program Manager and more senior SMEs is responsible for expert, and in depth Security analysis, that assists in the product planning and delivery. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.
Security Specialist - Junior	BA/BS	1 year of experience. Entry level Supports senior physical security team members in support of acquisition program requirements. Aids in the preparation of guard force operations and training, physical protection system management, and facility and transportation security, technical analysis, and security assessments.	Under the guidance of the Program Manager and more senior SMEs assists in expert and in depth security analysis, that assists in the product planning and delivery. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.



871.1, 874.6, 874.504

Category	Grade	Education	General Experience	Functional Responsibilities
Administrative Support	I	Associate degree	2 years of relevant experience in an administrative functional specialty.	Under the guidance of the Program Manager assists in program administration to include document and task tracking, travel coordination, meeting and conference coordination in support of the program goals. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.
Technical Support	I	Associate degree	5 years of experience applying skills or technical knowledge on defined tasks.	Under the guidance of the Program Manager assists in technical program administration to include document and product technical review in support of the program goals. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.
Technical Support	II	Associate degree	8 or more years of experience applying skills or technical knowledge on defined tasks.	Under the guidance of the Program Manager assists in technical program administration to include document and product technical review in support of the program goals. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.
Engineer	I	B.S. degree.	5 years of experience supporting the design, testing, and analysis of technical systems.	Under the supervision of engineering personnel, perform technical assignments through to completion. Work with other technical and administrative personnel to assure coordination between groups. Report progress and problems to senior engineering personnel. Other duties as assigned.
Engineer	II	B.S. degree	8 or more years of progressive experience on engineering and technical projects. Experience leading complex engineering tasks involving multiple engineering disciplines.	Perform technical assignments within the approved schedules and budgets. Coordinate technical and administrative activities with those of other disciplines and other departments. Provide assistance and guidance to lower-classified engineers and design personnel. Report progress and problems to senior engineering personnel. Other duties as assigned.
Nonproliferation Specialist	I	B.A. or B.S. degree	5 years' Foreign travel experience. Foreign language skills preferred. Excellent verbal and written skills. Experience developing processes and procedures. Aptitude for interacting with non-U.S. government officials and contractors in host country.	Under the guidance of the Program Manager is responsible for expert, and in depth analysis in non-proliferation, that assists in the product planning and delivery. Demonstrates excellent writing and oral communication skills. Ensures quality products and services are delivered.

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Category	Grade	Education	General Experience	Functional Responsibilities
Nonproliferation Specialist	II	B.A. or B.S. degree	10 years of experience in international nonproliferation, covering technical support or policy support and collaboration with multilateral organizations. Foreign language skills preferred. Excellent verbal and written skills.	Under the guidance of the Program Manager is responsible for expert, and in depth analysis in non-proliferation, that assists in the product planning and delivery. Demonstrates excellent writing and oral communication skills. Ensures quality products and services are delivered.
Project Control Specialist	I	B.A. or B.S. degree	3 year of experience working with accounting and financial systems. Experience with staffing and resource planning, preparation of financial reports and presentations, and cost reporting under government contract guidelines.	Under the guidance of the Program/Project Manager, is responsible for process and technique development that facilitates financial management and control of the project. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.
Project Control Specialist	II	B.A. or B.S. degree	7 or more years of experience working with accounting and financial systems. Experience in project control of complex projects, providing cost estimates, planning/scheduling, baseline reviews, and reporting under government contract guidelines.	Under the guidance of the Program/Project Manager, is responsible for process and technique development that facilitates financial management and control of the project. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.
Instructional System Design Specialist	I	B.S. degree	3 years of experience in adult learning. Knowledgeable in areas of instructional system design (analysis, design, development, implementation, and evaluation).	Under the guidance of the Program Manager and more senior ISD specialists assists in development of lesson plans and delivery mechanisms to support product delivery. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered
Instructional System Design Specialist	II	B.S. degree	8 years of experience in adult learning. Knowledgeable in areas of instructional system design (analysis, design, development, implementation, and evaluation).	Under the guidance of the Program Manager and more senior ISD specialists assists in development of lesson plans and delivery mechanisms to support product delivery. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered
Instructional System Design Specialist	III	B.S. degree	12 or more years of experience in adult learning. Fully competent in all areas of instructional system design.	Under the guidance of the Program Manager is responsible for development of repeatable instructional systems to support product delivery. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered
Training Support Specialist	I	B.A. or B.S. degree	5 years of experience in the training field (e.g. training management, exercise/drill control, instruction).	Under the guidance of the Program Manager and more senior Training specialists assists in development of in the field training plans and delivery mechanisms, and exercise execution. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered
Training Support Specialist	II	B.A. or B.S. degree	7 or more years of experience in the training field (e.g. training	Under the guidance of the Program Manager is responsible for development of in the field training plans, delivery mechanisms, and exercise execution.



Category	Grade	Education	General Experience	Functional Responsibilities
			management, exercise/drill control, instruction).	Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered
Communication Specialist	I	Associate degree	2 years experience in design, development, and maintenance of databases and web-based applications.	Under the guidance of the Program Manager and Communications Specialist II/III, assists in information storage, sharing, and dissemination processes and equipment that support product delivery. Demonstrates competent writing and oral communication skills.
Communication Specialist	II	B.A. or B.S. degree	5 or more years experience in design, development, and maintenance of databases and web-based applications. Experience integrating hardware and software.	Under the guidance of the Program Manager and Communications Specialist III, is responsible for information storage, sharing, and dissemination processes and equipment that support product delivery. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered
Communication Specialist	III	B.A. or B.S. degree	7 or more years experience in design, development, and maintenance of databases and web-based applications. Experience integrating hardware and software.	Under the guidance of the Program Manager is responsible for information storage, sharing, and dissemination processes and equipment that support product delivery. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered
Subject Matter Expert		M.A	10 years of experience. Nationally or internationally recognized as having special, in-depth knowledge or experience that provides uncommon wisdom in a defined area of expertise.	Under the guidance of the Program Manager is responsible for expert, and in depth analysis of functional area expertise, that assists in the product planning and delivery. Demonstrates competent writing and oral communication skills. Ensures quality products and services are delivered.

SIN - 874.503 Distribution and Transportation Logistics Services

Category	Education	General Experience	Functional Responsibilities
Export Control Manager	B.A. or B.S. degree	8 or more years of experience supporting all aspects of global trade licensing and compliance, with focus on regulations.	Responsible to support all aspects of global trade licensing and compliance, with focus on regulations of the Department of State (ITAR), Department of Commerce (EAR), Department of Treasury and Census Bureau (ACE).
Sr. Logistics Coordinator	B.A. or B.S. degree	10 or more years of experience supporting the overall supply chain management.	Organize and monitor the storage and distribution of goods in support of contract requirements. Manage the entire order cycle to ensure sustainability and delivery. Supervise Logistics coordinators providing guidance.
Logistics Coordinator	AA	2 or more years of experience supporting the overall international supply chain management. Knowledgeable with policy and regulations supporting international procurements.	Organize and monitor the storage and distribution of goods in support of contract requirements. Manage the entire order cycle to ensure sustainability and delivery.



Category	Education	General Experience	Functional Responsibilities
Procurement Analyst	B.A. or B.S. degree	4 or more years of experience	Evaluating vendors and awarding purchase orders or subcontracts in accordance with FAR and other applicable laws and regulations. Manage procurement life cycle from cradle to grave.
Logistics Analyst	B.A. or B.S. degree	4 or more years performing logistics analyses.	Provides support for strategic planning efforts, business process reengineering, and various financial analyses, capacity planning, warehousing analyses, and transportation analysis.
Admin Assistant	AA	2 or more years of experience support to program management and executive staff.	Provides general support for the coordination of travel activities and other clerical duties for all program activities

Logistics Analyst: SINS 874.503, 382.4
Admin Assistant: SINS 874.503, 382.4

SIN 382.1, 382.2

Translation Services: Translation services encompass translation of written content from source language to target language (i.e. English to a foreign language or a foreign language to English). Culmen translation is edited and proof read to ensure accuracy, completeness, readability of the final documents, and adaptability to the target audience linguistically and culturally. Culmen’s cadre of translators provide high-quality translation services for conversations, event presentations, technical and training materials that are accurate and clear and of high quality. Culmen’s translation capabilities range from translation of complex conversations and presentation into the target language with high degree of structural accuracy and vocabulary, including synopsising highly-technical documentation appropriately. Culmen’s translators are also culturally-sensitive and consider local practical, social, and professional considerations.

Translation turnaround Times:

Standard turnaround is based on 24 hours from receipt of purchase order for the first 1,500 words plus 24 hours for each additional 1,500 words

Expedited Delivery Rates: 15% additional rush fee



Interpretation Services:

Simultaneous Interpreting – Rendered in the simultaneous mode and typically takes place in format settings, where the interpreter is in a booth, outfitted with sound equipment, and cannot seek clarifications or affect the pace of the discussion.

Consecutive Interpreting – Rendered in the consecutive mode and typically takes place in informal settings, but it can also take place in format settings if requested.

Culmen’s cadre of interpreters provide high-quality translation services for conversations, event presentations, technical and training materials that are accurate and clear and of high quality. Culmen’s interpretation capabilities range from translation of complex conversations and presentation into the target language with high degree of structural accuracy and vocabulary, including synopsising highly-technical information appropriately. Culmen’s interpreters are also culturally-sensitive and consider local practical, social, and professional considerations.

Culmen’s interpreters are vetted and prequalified for specific tasks to ensure that their skill level meets or exceeds contract requirements. Culmen requires a combination of experience, education, qualifications, and certifications (such as the ATA certification), targeted to each customer country’s social, cultural, and training and educational needs. Qualified linguists and translators are tracked, and their performance is evaluated with each assignment to assure only the best services are provided.

On-Site Coordinator	SIN 382.1, 382.2, 382.4	B.A. or B.S. degree	9 Years of experience acting as point of contact and coordinator each project. Creates and implements staff and other logistical requirements.
Travel Coordinator	SIN 382.1, 382.2	AA	2years of experience managing schedules, hotel, and flight accommodations and procures necessary documentation such as passports, visas, or other clearances. Ensures that travel needs are met within the constraints of the clients travel budget.
Interpreters		B.A. or B.S. degree	Facilitate communication between parties who speak two different languages. Re-communicates verbal messages from one language into another.
Translators		B.A. or B.S. degree	Convert concepts in the source language to equivalent concepts in the target language. Compile information, such as technical terms used in legal settings, into glossaries and terminology databases to be used in translations.

SIN: 382.3

Language training classes are advance language classes reflecting current usage of the language in the target language country. The students will be exposed to dialects, slang expressions and specialized terminology (e.g. military/security, political, economic, scientific/technological, culture and social, geography: physical, political, economic.). The topic of “culture” will be treated as it contributes to proper understanding of a text or message and as it becomes critical in the ability to effectively transmit a message and to interact appropriately with native speakers. The focus is on communicative competence using functional, task-based language and activities. The training course include oral communication, pronunciation, structure, listening and reading comprehension, writing, as well as special skills development such as translation, interpretation and transcription.

SIN: 100-03

Audio and Interpreting Equipment includes:

- One (1) Interpreter booth
- Forty (40) earpieces or headsets
- Table top conference microphones for every two to three participants.
- Sound equipment including one (1) wireless handheld microphones and two (2) lapel wireless microphones.

382.3

SIN	Training Course	Description
382.3	Language for Diplomacy Workshop	To improve the English as Foreign Language (EFL) proficiency and professional English language skills for diplomats. The class size will typically range from 4 to 6 participants and the expected proficiency level of the participants is advanced. The focus of the course is on developing highly polished executive level writing and presentation skills that are directly related to the professional needs of personnel from diplomacy agencies. Participants will enhance their English abilities to produce concept papers, strategies, reviews, reports, as well as speeches and presentations.
382.3	Writing and presentation skills to for advanced executive level professional	To improve the English as Foreign Language (EFL) proficiency and professional English language skills for executive level professionals. The class size will typically range from 4 to 6 participants and the expected proficiency level of the participants is advanced. The focus of the course is on developing highly polished executive level writing and presentation skills that are directly related to the professional needs of personnel from diplomacy agencies. Participants will enhance their English abilities to produce concept papers, strategies, reviews, reports, as well as speeches and presentations.
382.3	Counter Transnational Organized Crime ESP (English for Specific Purposes) workshop	The class size will typically range from 5 to10 participants and the expected proficiency level of the participants is high-intermediate to advanced. The focus of the Security Sector Professional ESP workshop is on the language skills and terminology of counter transnational organized crime and related topics.
382.3	Security Sector Professionals English for Specific Purposes (ESP) workshop	The class size will typically range from 5 to10 participants and the expected proficiency level of the participants is high-intermediate to advanced. The focus of the Security Sector Professional ESP workshop is on the language skills and terminology of counter-narcotics/illicit-trafficking, defense and security studies, and related topics.

SIN	Training Course	Description
382.3	Counter Terrorism Professionals ESP (English for Specific Purposes) workshop	The class size will typically range from 5 to 10 participants and the expected proficiency level of the participants is high-intermediate to advanced. The focus of the Counter Terrorism Professional ESP workshop is on the language skills and terminology of counter-terrorism, defense and security studies, and related topics.
382.3	Arabic Language Training	The Arabic Language Training course reflects current usage of the language in the target language country. Thus, students will be exposed to dialects, slang expressions and specialized terminology (e.g. military/security, political, economic, scientific/technological, culture and social, geography: physical, political, economic.). The topic of "culture" will be treated as it contributes to proper understanding of a text or message and as it becomes critical in the ability to effectively transmit a message and to interact appropriately with native speakers. The focus is on communicative competence using functional, task-based language and activities. The course will include oral communication, pronunciation, structure, listening and reading comprehension, writing, as well as special skills development such as translation, interpretation and transcription.
382.3	Iraqi Language Training	The Iraqi Language Training course reflects current usage of the language in the target language country. Thus, students will be exposed to dialects, slang expressions and specialized terminology (e.g. military/security, political, economic, scientific/technological, culture and social, geography: physical, political, and economic.). The topic of "culture" will be treated as it contributes to proper understanding of a text or message and as it becomes critical in the ability to effectively transmit a message and to interact appropriately with native speakers. The focus is on communicative competence using functional, task-based language and activities although some explicit treatment of grammar and vocabulary might be required. The course will include oral communication, pronunciation, structure, listening and reading comprehension, writing, as well as special skills development such as translation, interpretation and transcription.
382.3	Moroccan Language Training	The Moroccan Language Training course addresses various aspects of the society and reflect current usage of the language in the target language country. Thus, students will be exposed to dialects, slang expressions and specialized terminology (e.g. military/security, political, economic, scientific/technological, culture and social, geography: physical, political, and economic.). The topic of "culture" will be treated as it contributes to proper understanding of a text or message and as it becomes critical in the ability to effectively transmit a message and to interact appropriately with native speakers. Learning materials shall be derived from current and authentic sources and from all media (printed, audio, visual, electronic, etc.). The focus is on communicative competence using functional, task-based language and activities. The course will include oral communication, pronunciation, structure, listening and reading comprehension, writing, as well as special skills development, such as translation, interpretation and transcription.
382.3	Hausa Language Training	The Hausa Language Training course addresses various aspects of the society and reflect current usage of the language in the target language country. Thus, students will be exposed to dialects, slang expressions and specialized terminology (e.g. military/security, political, economic, scientific/technological, culture and social, geography: physical, political, and economic.). The topic of "culture" will be treated as it contributes to proper understanding of a text or message and as it becomes critical in the ability to effectively transmit a message and to interact appropriately with native speakers. Learning materials shall be derived from current and authentic sources and from all media (printed, audio, visual, electronic, etc.). The focus is on communicative competence using functional, task-based language and activities. The course will include oral communication, pronunciation, structure, listening and reading comprehension, writing, as well as special skills development, such as translation, interpretation and transcription.

SIN	Training Course	Description
382.3	Somali Language Training	The Somali Language Training course addresses various aspects of the society and reflect current usage of the language in the target language country. Thus, students will be exposed to dialects, slang expressions and specialized terminology (e.g. military/security, political, economic, scientific/technological, culture and social, geography: physical, political, and economic.). The topic of "culture" will be treated as it contributes to proper understanding of a text or message and as it becomes critical in the ability to effectively transmit a message and to interact appropriately with native speakers. Learning materials shall be derived from current and authentic sources and from all media (printed, audio, visual, electronic, etc.). The focus is on communicative competence using functional, task-based language and activities. The course will include oral communication, pronunciation, structure, listening and reading comprehension, writing, as well as special skills development, such as translation, interpretation and transcription.

For all categories,

- 1. Master's degree may be substituted for TWO years of experience.**
- 2. For all categories, a doctoral degree may be substituted for an additional THREE years of experience.**
- 3. For all categories, TWO ADDITIONAL years of directly related job experience may be substituted for each year of college not attended.**
- 4. Additional experience to be substituted for education must be in the area of the individual's assigned project responsibility.**



Culmen International, LLC GSA PRICE LIST

CULMEN

INTERNATIONAL, LLC

SINs Awarded	Service Awarded	Contractor or Customer Facility or Both	March 17, 2018 – March 16, 2019	March 17, 2019 – March 16, 2020	March 17, 2020 – March 16, 2021	March 17, 2021 – March 16, 2022	March 17, 2022 – March 16, 2023
874.4, 382.4	Curriculum Developer	Contractor Facility	\$ 61.89	\$ 63.38	\$ 64.90	\$ 66.46	\$ 68.06
874.4, 382.4	ESP/EAP Instructor	Contractor Facility	\$ 115.29	\$ 118.06	\$ 120.89	\$ 123.79	\$ 126.76
874.4, 382.4	Instructor	Contractor Facility	\$ 115.29	\$ 118.06	\$ 120.89	\$ 123.79	\$ 126.76
874.4, 382.4	Training Coordinator	Contractor Facility	\$ 77.69	\$ 79.55	\$ 81.46	\$ 83.42	\$ 85.42
874.503, 382.4	Admin Asst	Contractor Facility	\$ 33.16	\$ 33.96	\$ 34.78	\$ 35.61	\$ 36.46
874.503	Export Control Manager	Contractor Facility	\$ 120.44	\$ 123.33	\$ 126.29	\$ 129.32	\$ 132.42
874.503	Logistics Analyst	Contractor Facility	\$ 68.28	\$ 69.92	\$ 71.60	\$ 73.32	\$ 75.08
874.503, 382.4	Logistics Coordinator	Contractor Facility	\$ 32.78	\$ 33.57	\$ 34.38	\$ 35.21	\$ 36.06
874.503	Procurement Analyst	Contractor Facility	\$ 68.28	\$ 69.92	\$ 71.60	\$ 73.32	\$ 75.08
874.503	Sr. Logistics Coordinator	Contractor Facility	\$ 91.04	\$ 93.22	\$ 95.46	\$ 97.75	\$ 100.10
382.1, 382.2, 382.4	On-Site Coordinator	Customer Facility	\$ 89.83	\$ 91.99	\$ 94.20	\$ 96.46	\$ 98.78
382.1, 382.2	Travel Coordinator	Contractor Facility	\$ 44.44	\$ 45.51	\$ 46.60	\$ 47.72	\$ 48.87
871.1,874.6,874.504	Administrative Support I	Customer Facility	\$ 60.49	\$ 61.94	\$ 63.43	\$ 64.95	\$ 66.51
871.1,874.6,874.504	Communication Specialist I	Customer Facility	\$ 121.63	\$ 124.55	\$ 127.54	\$ 130.60	\$ 133.73
871.1,874.6,874.504	Communication Specialist II	Customer Facility	\$ 135.91	\$ 139.17	\$ 142.51	\$ 145.93	\$ 149.43
871.1,874.6,874.504	Communication Specialist III	Customer Facility	\$ 158.84	\$ 162.65	\$ 166.55	\$ 170.55	\$ 174.64
871.1,874.6,874.504	Engineer I	Customer Facility	\$ 121.25	\$ 124.16	\$ 127.14	\$ 130.19	\$ 133.31
871.1,874.6,874.504	Engineer II	Customer Facility	\$ 159.91	\$ 163.75	\$ 167.68	\$ 171.70	\$ 175.82
871.1,874.6,874.504	Instructional System Design Specialist I	Customer Facility	\$ 126.54	\$ 129.58	\$ 132.69	\$ 135.87	\$ 139.13
871.1,874.6,874.504	Instructional System Design Specialist II	Customer Facility	\$ 160.10	\$ 163.94	\$ 167.87	\$ 171.90	\$ 176.03
871.1,874.6,874.504	Instructional System Design Specialist III	Customer Facility	\$ 184.94	\$ 189.38	\$ 193.93	\$ 198.58	\$ 203.35
871.1,874.6,874.504	Nonproliferation Specialist I	Customer Facility	\$ 84.84	\$ 86.88	\$ 88.97	\$ 91.11	\$ 93.30
871.1,874.6,874.504	Nonproliferation Specialist II	Customer Facility	\$ 137.30	\$ 140.60	\$ 143.97	\$ 147.43	\$ 150.97
871.1,874.6,874.504	Project Control Specialist I	Customer Facility	\$ 101.80	\$ 104.24	\$ 106.74	\$ 109.30	\$ 111.92
871.1,874.6,874.504	Project Control Specialist II	Customer Facility	\$ 112.11	\$ 114.80	\$ 117.56	\$ 120.38	\$ 123.27
871.1,874.6,874.504	Project Manager I	Customer Facility	\$ 101.80	\$ 104.24	\$ 106.74	\$ 109.30	\$ 111.92
871.1,874.6,874.504	Project Manager II	Customer Facility	\$ 140.00	\$ 143.36	\$ 146.80	\$ 150.32	\$ 153.93

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INTERNATIONAL, LLC

SINs Awarded	Service Awarded	Contractor or Customer Facility or Both	March 17, 2018 – March 16, 2019	March 17, 2019 – March 16, 2020	March 17, 2020 – March 16, 2021	March 17, 2021 – March 16, 2022	March 17, 2022 – March 16, 2023
871.1,874.6,874.504	Project Manager III	Customer Facility	\$ 217.28	\$ 222.49	\$ 227.83	\$ 233.30	\$ 238.90
871.1,874.6,874.504	Subject Matter Expert	Customer Facility	\$ 280.00	\$ 286.72	\$ 293.60	\$ 300.65	\$ 307.87
871.1,874.6,874.504	Technical Support I	Customer Facility	\$ 72.73	\$ 74.48	\$ 76.27	\$ 78.10	\$ 79.97
871.1,874.6,874.504	Technical Support II	Customer Facility	\$ 101.80	\$ 104.24	\$ 106.74	\$ 109.30	\$ 111.92
871.1,874.6,874.504	Training Support Specialist I	Customer Facility	\$ 151.64	\$ 155.28	\$ 159.01	\$ 162.83	\$ 166.74
871.1,874.6,874.504	Training Support Specialist II	Customer Facility	\$ 184.94	\$ 189.38	\$ 193.93	\$ 198.58	\$ 203.35
871.1,874.1,874.6,874.	Acquisition Specialist - Expert	Customer Facility	\$ 131.21	\$ 134.36	\$ 137.58	\$ 140.88	\$ 144.26
871.1,874.1,874.6,874.	Acquisition Specialist - Junior	Customer Facility	\$ 56.80	\$ 58.16	\$ 59.56	\$ 60.99	\$ 62.45
871.1,874.1,874.6,874.	Acquisition Specialist - Mid	Customer Facility	\$ 76.60	\$ 78.44	\$ 80.32	\$ 82.25	\$ 84.22
871.1,874.1,874.6,874.	Acquisition Specialist - Senior	Customer Facility	\$ 86.49	\$ 88.57	\$ 90.70	\$ 92.88	\$ 95.11
871.1,874.1,874.6,874.	Functional SME - Mid	Customer Facility	\$ 85.13	\$ 87.17	\$ 89.26	\$ 91.40	\$ 93.59
871.1,874.1,874.6,874.	Functional SME - Senior	Customer Facility	\$ 125.19	\$ 128.19	\$ 131.27	\$ 134.42	\$ 137.65
871.1,874.1,874.6,874.	Logistics Specialist - Expert	Customer Facility	\$ 146.78	\$ 150.30	\$ 153.91	\$ 157.60	\$ 161.38
871.1,874.1,874.6,874.	Logistics Specialist - Junior	Customer Facility	\$ 66.28	\$ 67.87	\$ 69.50	\$ 71.17	\$ 72.88
871.1,874.1,874.6,874.	Logistics Specialist - Mid	Customer Facility	\$ 91.64	\$ 93.84	\$ 96.09	\$ 98.40	\$ 100.76
871.1,874.1,874.6,874.	Logistics Specialist - Senior	Customer Facility	\$ 103.55	\$ 106.04	\$ 108.58	\$ 111.19	\$ 113.86
871.1,874.1,874.6,874.	Management Analyst - Expert	Customer Facility	\$ 133.13	\$ 136.33	\$ 139.60	\$ 142.95	\$ 146.38
871.1,874.1,874.6,874.	Management Analyst - Junior	Customer Facility	\$ 66.28	\$ 67.87	\$ 69.50	\$ 71.17	\$ 72.88
871.1,874.1,874.6,874.	Management Analyst - Mid	Customer Facility	\$ 77.66	\$ 79.52	\$ 81.43	\$ 83.38	\$ 85.38
871.1,874.1,874.6,874.	Management Analyst - Senior	Customer Facility	\$ 93.19	\$ 95.43	\$ 97.72	\$ 100.07	\$ 102.47
871.1,874.1,874.6,874.	Policy Analyst - Expert	Customer Facility	\$ 146.78	\$ 150.30	\$ 153.91	\$ 157.60	\$ 161.38
871.1,874.1,874.6,874.	Policy Analyst - Junior	Customer Facility	\$ 67.31	\$ 68.93	\$ 70.58	\$ 72.27	\$ 74.00
871.1,874.1,874.6,874.	Policy Analyst - Mid	Customer Facility	\$ 95.78	\$ 98.08	\$ 100.43	\$ 102.84	\$ 105.31
871.1,874.1,874.6,874.	Policy Analyst - Senior	Customer Facility	\$ 114.15	\$ 116.89	\$ 119.70	\$ 122.57	\$ 125.51
871.1,874.1,874.6,874.	Security Specialist - Expert	Customer Facility	\$ 120.29	\$ 123.18	\$ 126.14	\$ 129.17	\$ 132.27

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INTERNATIONAL, LLC

SINs Awarded	Service Awarded	Contractor or Customer Facility or Both	March 17, 2018 – March 16, 2019	March 17, 2019 – March 16, 2020	March 17, 2020 – March 16, 2021	March 17, 2021– March 16, 2022	March 17, 2022 – March 16, 2023
871.1,874.1,874.6,874.	Security Specialist - Junior	Customer Facility	\$ 65.76	\$ 67.34	\$ 68.96	\$ 70.62	\$ 72.31
871.1,874.1,874.6,874.	Security Specialist - Mid	Customer Facility	\$ 72.18	\$ 73.91	\$ 75.68	\$ 77.50	\$ 79.36
871.1,874.1,874.6,874.	Security Specialist - Senior	Customer Facility	\$ 81.80	\$ 83.76	\$ 85.77	\$ 87.83	\$ 89.94
871.1,874.1,874.6,874.7, 874.504,382.1, 382.2, 874.503	Program Manager I	Customer Facility	\$ 116.81	\$ 119.61	\$ 122.48	\$ 125.42	\$ 128.43
871.1,874.1,874.6,874.7, 874.504,382.1, 382.2, 874.503	Program Manager II	Contractor Facility	\$ 133.35	\$ 136.55	\$ 139.83	\$ 143.19	\$ 146.63
871.1,874.1,874.6,874.7, 874.504,382.1, 382.2, 874.503	Program Manager III	Customer Facility	\$ 136.83	\$ 140.11	\$ 143.47	\$ 146.91	\$ 150.44

CULMEN

INTERNATIONAL, LLC

SIN Awarded	Course Title	Course Length	Minimum Participants	Maximum Participants	Per Day or Per Course	Contractor or Customer Facility or Both	March 17, 2018 – March 16, 2019	March 17, 2019 – March 16, 2020	March 17, 2020 – March 16, 2021	March 17, 2021 – March 16, 2022	March 17, 2022 – March 16, 2023
382.3	Language for Diplomacy Workshop	17 days	4	6	Per Day	Customer Facility	\$ 914.04	\$ 935.98	\$ 958.44	\$ 981.44	\$ 1,004.99
382.3	Writing and presentation skills to for advanced executive level professional	17 days	4	6	Per Day	Customer Facility	\$ 914.04	\$ 935.98	\$ 958.44	\$ 981.44	\$ 1,004.99
382.3	Counter transnational organized crime ESP (English for Specific Purposes) workshop	56 days	5	10	Per Day	Customer Facility	\$ 914.04	\$ 935.98	\$ 958.44	\$ 981.44	\$ 1,004.99
382.3	Security sector professionals English for Specific Purposes (ESP) workshop	27 days	5	10	Per Day	Customer Facility	\$ 914.04	\$ 935.98	\$ 958.44	\$ 981.44	\$ 1,004.99
382.3	Counter terrorism professionals ESP (English for Specific Purposes) workshop	54 days	5	10	Per Day	Customer Facility	\$ 914.04	\$ 935.98	\$ 958.44	\$ 981.44	\$ 1,004.99
382.3	Arabic Language Training	5 Weeks	4	6	Per Week	Customer Facility	\$ 2,262.77	\$ 2,317.08	\$ 2,372.69	\$ 2,429.63	\$ 2,487.94
382.3	Iraqi Language Training	5 Weeks	4	6	Per Week	Customer Facility	\$ 2,580.35	\$ 2,642.28	\$ 2,705.69	\$ 2,770.63	\$ 2,837.13
382.3	Moroccan Language Training	5 Weeks	4	6	Per Week	Customer Facility	\$ 2,530.73	\$ 2,591.47	\$ 2,653.67	\$ 2,717.36	\$ 2,782.58
382.3	Hausa Language Training	5 Weeks	4	6	Per Week	Customer Facility	\$ 1,979.92	\$ 2,027.44	\$ 2,076.10	\$ 2,125.93	\$ 2,176.95
382.3	Somali Language Training	5 Weeks	4	6	Per Week	Customer Facility	\$ 1,975.95	\$ 2,023.37	\$ 2,071.93	\$ 2,121.66	\$ 2,172.58

CULMEN

INTERNATIONAL, LLC

SIN	Source Language	Target Language	Both To and From	Language Service Performed	Unit	March 17, 2018 – March 16, 2019	March 17, 2019 – March 16, 2020	March 17, 2020 – March 16, 2021	March 17, 2021 – March 16, 2022	March 17, 2022 – March 16, 2023
	Western Europe									
382.1	Dutch	English	Yes	Translation	Word	\$0.1620	\$0.1660	\$0.1700	\$0.1740	\$0.1780
382.1	French	English	Yes	Translation	Word	\$0.1620	\$0.1660	\$0.1700	\$0.1740	\$0.1780
382.1	German	English	Yes	Translation	Word	\$0.1620	\$0.1660	\$0.1700	\$0.1740	\$0.1780
382.1	Italian	English	Yes	Translation	Word	\$0.1620	\$0.1660	\$0.1700	\$0.1740	\$0.1780
382.1	Portuguese	English	Yes	Translation	Word	\$0.1620	\$0.1660	\$0.1700	\$0.1740	\$0.1780
382.1	Spanish	English	Yes	Translation	Word	\$0.1620	\$0.1660	\$0.1700	\$0.1740	\$0.1780
	Scandinavian									
382.1	Danish	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Swedish	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Norwegian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Finnish	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
	Eastern Europe									
382.1	Albanian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Belarussian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Bosnian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Bulgarian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Croatian	English	Yes	Translation	Word	\$0.1730	\$0.1770	\$0.1810	\$0.1850	\$0.1890
382.1	Czech	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Estonian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Georgian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Greek	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Hungarian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Icelandic	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Latvian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Lithuanian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Macedonian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Moldovan	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Polish	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Romanian	English	Yes	Translation	Word	\$0.1150	\$0.1180	\$0.1210	\$0.1240	\$0.1270
382.1	Russian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Serbian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Slovak	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Turkish	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Ukrainian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
	Asian, Arabic									
382.1	Azerbaijani	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Arabic	English	Yes	Translation	Word	\$0.2300	\$0.2360	\$0.2420	\$0.2480	\$0.2540
382.1	Armenian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Bengali	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Burmese	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Dari	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Farsi	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Hindi	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Indonesian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Japanese	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Malay	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Mandarin	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Nepali	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Mongolian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Sinhalese	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Sylheti (Bengal)	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Thai	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Vietnamese	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
	African									
382.1	Afrikaans	English	Yes	Translation	Word	\$0.2350	\$0.2410	\$0.2470	\$0.2530	\$0.2590
382.1	Ghanian	English	Yes	Translation	Word	\$0.2350	\$0.2410	\$0.2470	\$0.2530	\$0.2590

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SIN	Source Language	Target Language	Both To and From	Language Service Performed	Service Type Specified	Unit	March 17, 2018 – March 16, 2019	March 17, 2019 – March 16, 2020	March 17, 2020 – March 16, 2021	March 17, 2021 – March 16, 2022	March 17, 2022 – March 16, 2023
Western Europe											
382.2	Dutch	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 716.94	\$ 734.15	\$ 751.77	\$ 769.81	\$ 788.29
382.2	French	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 716.94	\$ 734.15	\$ 751.77	\$ 769.81	\$ 788.29
382.2	Gaelic	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 716.94	\$ 734.15	\$ 751.77	\$ 769.81	\$ 788.29
382.2	German	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 716.94	\$ 734.15	\$ 751.77	\$ 769.81	\$ 788.29
382.2	Italian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 716.94	\$ 734.15	\$ 751.77	\$ 769.81	\$ 788.29
382.2	Portuguese	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 716.94	\$ 734.15	\$ 751.77	\$ 769.81	\$ 788.29
382.2	Spanish	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 716.94	\$ 734.15	\$ 751.77	\$ 769.81	\$ 788.29
Eastern Europe											
382.2	Albanian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
382.2	Belarussian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
382.2	Bosnian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
382.2	Bulgarian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
382.2	Croatian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 704.99	\$ 721.91	\$ 739.24	\$ 756.98	\$ 775.15
382.2	Czech	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 896.18	\$ 917.69	\$ 939.71	\$ 962.26	\$ 985.35
382.2	Estonian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 759.47	\$ 777.70	\$ 796.36	\$ 815.47	\$ 835.04
382.2	Georgian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 597.45	\$ 611.79	\$ 626.47	\$ 641.51	\$ 656.91
382.2	Greek	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
382.2	Hungarian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
382.2	Icelandic	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
382.2	Latvian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
382.2	Lithuanian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
382.2	Macedonian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
382.2	Moldovan	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 358.47	\$ 367.07	\$ 375.88	\$ 384.90	\$ 394.14
382.2	Polish	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 776.69	\$ 795.33	\$ 814.42	\$ 833.97	\$ 853.99
382.2	Romanian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 358.47	\$ 367.07	\$ 375.88	\$ 384.90	\$ 394.14
382.2	Russian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 802.82	\$ 822.09	\$ 841.82	\$ 862.02	\$ 882.71
382.2	Serbian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 477.96	\$ 489.43	\$ 501.18	\$ 513.21	\$ 525.53
382.2	Slovak	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 645.47	\$ 660.96	\$ 676.82	\$ 693.06	\$ 709.69
382.2	Turkish	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
382.2	Ukrainian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 456.62	\$ 467.58	\$ 478.80	\$ 490.29	\$ 502.06
Asian, Arabic											
382.2	Azerbaijani	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 376.39	\$ 385.42	\$ 394.67	\$ 404.14	\$ 413.84
382.2	Arabic	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 806.05	\$ 825.40	\$ 845.21	\$ 865.50	\$ 886.27
382.2	Armenian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 418.22	\$ 428.26	\$ 438.54	\$ 449.06	\$ 459.84
382.2	Bengali	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
382.2	Burmese	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
382.2	Dari	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
382.2	Farsi	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 1,075.41	\$ 1,101.22	\$ 1,127.65	\$ 1,154.71	\$ 1,182.42
382.2	Hindi	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
382.2	Indonesian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
382.2	Japanese	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 1,075.41	\$ 1,101.22	\$ 1,127.65	\$ 1,154.71	\$ 1,182.42
382.2	Malay	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
382.2	Mandarin	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 1,194.90	\$ 1,223.58	\$ 1,252.95	\$ 1,283.02	\$ 1,313.81
382.2	Nepali	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
382.2	Mongolian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
382.2	Sinhalese	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
382.2	Sylheti (Beng)	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
382.2	Thai	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
382.2	Vietnamese	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01

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SINs Awarded	Service Awarded	Contractor or Customer Facility or Both	March 17, 2018 – March 16, 2019	March 17, 2019 – March 16, 2020	March 17, 2020 – March 16, 2021	March 17, 2021 – March 16, 2022	March 17, 2022 – March 16, 2023
874.4, 382.4	Curriculum Developer	Contractor Facility	\$ 61.89	\$ 63.38	\$ 64.90	\$ 66.46	\$ 68.06
874.4, 382.4	ESP/EAP Instructor	Contractor Facility	\$ 115.29	\$ 118.06	\$ 120.89	\$ 123.79	\$ 126.76
874.4, 382.4	Instructor	Contractor Facility	\$ 115.29	\$ 118.06	\$ 120.89	\$ 123.79	\$ 126.76
874.4, 382.4	Training Coordinator	Contractor Facility	\$ 77.69	\$ 79.55	\$ 81.46	\$ 83.42	\$ 85.42
874.503, 382.4	Admin Asst	Contractor Facility	\$ 33.16	\$ 33.96	\$ 34.78	\$ 35.61	\$ 36.46
874.503	Export Control Manager	Contractor Facility	\$ 120.44	\$ 123.33	\$ 126.29	\$ 129.32	\$ 132.42
874.503	Logistics Analyst	Contractor Facility	\$ 68.28	\$ 69.92	\$ 71.60	\$ 73.32	\$ 75.08
874.503, 382.4	Logistics Coordinator	Contractor Facility	\$ 32.78	\$ 33.57	\$ 34.38	\$ 35.21	\$ 36.06
874.503	Procurement Analyst	Contractor Facility	\$ 68.28	\$ 69.92	\$ 71.60	\$ 73.32	\$ 75.08
874.503	Sr. Logistics Coordinator	Contractor Facility	\$ 91.04	\$ 93.22	\$ 95.46	\$ 97.75	\$ 100.10
382.1, 382.2, 382.4	On-Site Coordinator	Customer Facility	\$ 89.83	\$ 91.99	\$ 94.20	\$ 96.46	\$ 98.78
382.1, 382.2	Travel Coordinator	Contractor Facility	\$ 44.44	\$ 45.51	\$ 46.60	\$ 47.72	\$ 48.87
871.1,874.6,874.504	Administrative Support I	Customer Facility	\$ 60.49	\$ 61.94	\$ 63.43	\$ 64.95	\$ 66.51
871.1,874.6,874.504	Communication Specialist I	Customer Facility	\$ 121.63	\$ 124.55	\$ 127.54	\$ 130.60	\$ 133.73
871.1,874.6,874.504	Communication Specialist II	Customer Facility	\$ 135.91	\$ 139.17	\$ 142.51	\$ 145.93	\$ 149.43
871.1,874.6,874.504	Communication Specialist III	Customer Facility	\$ 158.84	\$ 162.65	\$ 166.55	\$ 170.55	\$ 174.64
871.1,874.6,874.504	Engineer I	Customer Facility	\$ 121.25	\$ 124.16	\$ 127.14	\$ 130.19	\$ 133.31
871.1,874.6,874.504	Engineer II	Customer Facility	\$ 159.91	\$ 163.75	\$ 167.68	\$ 171.70	\$ 175.82
871.1,874.6,874.504	Instructional System Design Specialist I	Customer Facility	\$ 126.54	\$ 129.58	\$ 132.69	\$ 135.87	\$ 139.13
871.1,874.6,874.504	Instructional System Design Specialist II	Customer Facility	\$ 160.10	\$ 163.94	\$ 167.87	\$ 171.90	\$ 176.03
871.1,874.6,874.504	Instructional System Design Specialist III	Customer Facility	\$ 184.94	\$ 189.38	\$ 193.93	\$ 198.58	\$ 203.35
871.1,874.6,874.504	Nonproliferation Specialist I	Customer Facility	\$ 84.84	\$ 86.88	\$ 88.97	\$ 91.11	\$ 93.30
871.1,874.6,874.504	Nonproliferation Specialist II	Customer Facility	\$ 137.30	\$ 140.60	\$ 143.97	\$ 147.43	\$ 150.97
871.1,874.6,874.504	Project Control Specialist I	Customer Facility	\$ 101.80	\$ 104.24	\$ 106.74	\$ 109.30	\$ 111.92
871.1,874.6,874.504	Project Control Specialist II	Customer Facility	\$ 112.11	\$ 114.80	\$ 117.56	\$ 120.38	\$ 123.27
871.1,874.6,874.504	Project Manager I	Customer Facility	\$ 101.80	\$ 104.24	\$ 106.74	\$ 109.30	\$ 111.92
871.1,874.6,874.504	Project Manager II	Customer Facility	\$ 140.00	\$ 143.36	\$ 146.80	\$ 150.32	\$ 153.93

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INTERNATIONAL, LLC

SINs Awarded	Service Awarded	Contractor or Customer Facility or Both	March 17, 2018 – March 16, 2019	March 17, 2019 – March 16, 2020	March 17, 2020 – March 16, 2021	March 17, 2021 – March 16, 2022	March 17, 2022 – March 16, 2023
871.1,874.6,874.504	Project Manager III	Customer Facility	\$ 217.28	\$ 222.49	\$ 227.83	\$ 233.30	\$ 238.90
871.1,874.6,874.504	Subject Matter Expert	Customer Facility	\$ 280.00	\$ 286.72	\$ 293.60	\$ 300.65	\$ 307.87
871.1,874.6,874.504	Technical Support I	Customer Facility	\$ 72.73	\$ 74.48	\$ 76.27	\$ 78.10	\$ 79.97
871.1,874.6,874.504	Technical Support II	Customer Facility	\$ 101.80	\$ 104.24	\$ 106.74	\$ 109.30	\$ 111.92
871.1,874.6,874.504	Training Support Specialist I	Customer Facility	\$ 151.64	\$ 155.28	\$ 159.01	\$ 162.83	\$ 166.74
871.1,874.6,874.504	Training Support Specialist II	Customer Facility	\$ 184.94	\$ 189.38	\$ 193.93	\$ 198.58	\$ 203.35
871.1,874.1,874.6,874.	Acquisition Specialist - Expert	Customer Facility	\$ 131.21	\$ 134.36	\$ 137.58	\$ 140.88	\$ 144.26
871.1,874.1,874.6,874.	Acquisition Specialist - Junior	Customer Facility	\$ 56.80	\$ 58.16	\$ 59.56	\$ 60.99	\$ 62.45
871.1,874.1,874.6,874.	Acquisition Specialist - Mid	Customer Facility	\$ 76.60	\$ 78.44	\$ 80.32	\$ 82.25	\$ 84.22
871.1,874.1,874.6,874.	Acquisition Specialist - Senior	Customer Facility	\$ 86.49	\$ 88.57	\$ 90.70	\$ 92.88	\$ 95.11
871.1,874.1,874.6,874.	Functional SME - Mid	Customer Facility	\$ 85.13	\$ 87.17	\$ 89.26	\$ 91.40	\$ 93.59
871.1,874.1,874.6,874.	Functional SME - Senior	Customer Facility	\$ 125.19	\$ 128.19	\$ 131.27	\$ 134.42	\$ 137.65
871.1,874.1,874.6,874.	Logistics Specialist - Expert	Customer Facility	\$ 146.78	\$ 150.30	\$ 153.91	\$ 157.60	\$ 161.38
871.1,874.1,874.6,874.	Logistics Specialist - Junior	Customer Facility	\$ 66.28	\$ 67.87	\$ 69.50	\$ 71.17	\$ 72.88
871.1,874.1,874.6,874.	Logistics Specialist - Mid	Customer Facility	\$ 91.64	\$ 93.84	\$ 96.09	\$ 98.40	\$ 100.76
871.1,874.1,874.6,874.	Logistics Specialist - Senior	Customer Facility	\$ 103.55	\$ 106.04	\$ 108.58	\$ 111.19	\$ 113.86
871.1,874.1,874.6,874.	Management Analyst - Expert	Customer Facility	\$ 133.13	\$ 136.33	\$ 139.60	\$ 142.95	\$ 146.38
871.1,874.1,874.6,874.	Management Analyst - Junior	Customer Facility	\$ 66.28	\$ 67.87	\$ 69.50	\$ 71.17	\$ 72.88
871.1,874.1,874.6,874.	Management Analyst - Mid	Customer Facility	\$ 77.66	\$ 79.52	\$ 81.43	\$ 83.38	\$ 85.38
871.1,874.1,874.6,874.	Management Analyst - Senior	Customer Facility	\$ 93.19	\$ 95.43	\$ 97.72	\$ 100.07	\$ 102.47
871.1,874.1,874.6,874.	Policy Analyst - Expert	Customer Facility	\$ 146.78	\$ 150.30	\$ 153.91	\$ 157.60	\$ 161.38
871.1,874.1,874.6,874.	Policy Analyst - Junior	Customer Facility	\$ 67.31	\$ 68.93	\$ 70.58	\$ 72.27	\$ 74.00
871.1,874.1,874.6,874.	Policy Analyst - Mid	Customer Facility	\$ 95.78	\$ 98.08	\$ 100.43	\$ 102.84	\$ 105.31
871.1,874.1,874.6,874.	Policy Analyst - Senior	Customer Facility	\$ 114.15	\$ 116.89	\$ 119.70	\$ 122.57	\$ 125.51
871.1,874.1,874.6,874.	Security Specialist - Expert	Customer Facility	\$ 120.29	\$ 123.18	\$ 126.14	\$ 129.17	\$ 132.27

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SINs Awarded	Service Awarded	Contractor or Customer Facility or Both	March 17, 2018 – March 16, 2019	March 17, 2019 – March 16, 2020	March 17, 2020 – March 16, 2021	March 17, 2021 – March 16, 2022	March 17, 2022 – March 16, 2023
871.1,874.1,874.6,874.	Security Specialist - Junior	Customer Facility	\$ 65.76	\$ 67.34	\$ 68.96	\$ 70.62	\$ 72.31
871.1,874.1,874.6,874.	Security Specialist - Mid	Customer Facility	\$ 72.18	\$ 73.91	\$ 75.68	\$ 77.50	\$ 79.36
871.1,874.1,874.6,874.	Security Specialist - Senior	Customer Facility	\$ 81.80	\$ 83.76	\$ 85.77	\$ 87.83	\$ 89.94
871.1,874.1,874.6,874. .7, 874.504,382.1, 382.2, 874.503	Program Manager I	Customer Facility	\$ 116.81	\$ 119.61	\$ 122.48	\$ 125.42	\$ 128.43
871.1,874.1,874.6,874. .7, 874.504,382.1, 382.2, 874.503	Program Manager II	Contractor Facility	\$ 133.35	\$ 136.55	\$ 139.83	\$ 143.19	\$ 146.63
871.1,874.1,874.6,874. .7, 874.504,382.1, 382.2, 874.503	Program Manager III	Customer Facility	\$ 136.83	\$ 140.11	\$ 143.47	\$ 146.91	\$ 150.44

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SIN Awarded	Course Title	Course Length	Minimum Participants	Maximum Participants	Per Day or Per Course	Contractor or Customer Facility or Both	March 17, 2018 – March 16, 2019	March 17, 2019 – March 16, 2020	March 17, 2020 – March 16, 2021	March 17, 2021 – March 16, 2022	March 17, 2022 – March 16, 2023
382.3	Language for Diplomacy Workshop	17 days	4	6	Per Day	Customer Facility	\$ 914.04	\$ 935.98	\$ 958.44	\$ 981.44	\$ 1,004.99
382.3	Writing and presentation skills to for advanced executive level professional	17 days	4	6	Per Day	Customer Facility	\$ 914.04	\$ 935.98	\$ 958.44	\$ 981.44	\$ 1,004.99
382.3	Counter transnational organized crime ESP (English for Specific Purposes) workshop	56 days	5	10	Per Day	Customer Facility	\$ 914.04	\$ 935.98	\$ 958.44	\$ 981.44	\$ 1,004.99
382.3	Security sector professionals English for Specific Purposes (ESP) workshop	27 days	5	10	Per Day	Customer Facility	\$ 914.04	\$ 935.98	\$ 958.44	\$ 981.44	\$ 1,004.99
382.3	Counter terrorism professionals ESP (English for Specific Purposes) workshop	54 days	5	10	Per Day	Customer Facility	\$ 914.04	\$ 935.98	\$ 958.44	\$ 981.44	\$ 1,004.99
382.3	Arabic Language Training	5 Weeks	4	6	Per Day	Customer Facility	\$ 2,262.77	\$ 2,317.08	\$ 2,372.69	\$ 2,429.63	\$ 2,487.94
382.3	Iraqi Language Training	5 Weeks	4	6	Per Day	Customer Facility	\$ 2,580.35	\$ 2,642.28	\$ 2,705.69	\$ 2,770.63	\$ 2,837.13
382.3	Moroccan Language Training	5 Weeks	4	6	Per Day	Customer Facility	\$ 2,530.73	\$ 2,591.47	\$ 2,653.67	\$ 2,717.36	\$ 2,782.58
382.3	Hausa Language Training	5 Weeks	4	6	Per Day	Customer Facility	\$ 1,979.92	\$ 2,027.44	\$ 2,076.10	\$ 2,125.93	\$ 2,176.95
382.3	Somali Language Training	5 Weeks	4	6	Per Day	Customer Facility	\$ 1,975.95	\$ 2,023.37	\$ 2,071.93	\$ 2,121.66	\$ 2,172.58

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SIN	Source Language	Target Language	Both To and From	Language Service Performed	Unit	March 17, 2018 – March 16, 2019	March 17, 2019 – March 16, 2020	March 17, 2020 – March 16, 2021	March 17, 2021 – March 16, 2022	March 17, 2022 – March 16, 2023
Western Europe										
382.1	Dutch	English	Yes	Translation	Word	\$0.1620	\$0.1660	\$0.1700	\$0.1740	\$0.1780
382.1	French	English	Yes	Translation	Word	\$0.1620	\$0.1660	\$0.1700	\$0.1740	\$0.1780
382.1	German	English	Yes	Translation	Word	\$0.1620	\$0.1660	\$0.1700	\$0.1740	\$0.1780
382.1	Italian	English	Yes	Translation	Word	\$0.1620	\$0.1660	\$0.1700	\$0.1740	\$0.1780
382.1	Portuguese	English	Yes	Translation	Word	\$0.1620	\$0.1660	\$0.1700	\$0.1740	\$0.1780
382.1	Spanish	English	Yes	Translation	Word	\$0.1620	\$0.1660	\$0.1700	\$0.1740	\$0.1780
Scandinavian										
382.1	Danish	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Swedish	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Norwegian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Finnish	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
Eastern Europe										
382.1	Albanian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Belarussian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Bosnian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Bulgarian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Croatian	English	Yes	Translation	Word	\$0.1730	\$0.1770	\$0.1810	\$0.1850	\$0.1890
382.1	Czech	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Estonian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Georgian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Greek	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Hungarian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Icelandic	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Latvian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Lithuanian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Macedonian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Moldovan	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Polish	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Romanian	English	Yes	Translation	Word	\$0.1150	\$0.1180	\$0.1210	\$0.1240	\$0.1270
382.1	Russian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Serbian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Slovak	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Turkish	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Ukrainian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
Asian, Arabic										
382.1	Azerbaijani	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Arabic	English	Yes	Translation	Word	\$0.2300	\$0.2360	\$0.2420	\$0.2480	\$0.2540
382.1	Armenian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Bengali	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Burmese	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Dari	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Farsi	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Hindi	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Indonesian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Japanese	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Malay	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Mandarin	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Nepali	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Mongolian	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Sinhalese	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Sylheti (Bengal)	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Thai	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
382.1	Vietnamese	English	Yes	Translation	Word	\$0.2190	\$0.2240	\$0.2290	\$0.2340	\$0.2400
African										
382.1	Afrikaans	English	Yes	Translation	Word	\$0.2350	\$0.2410	\$0.2470	\$0.2530	\$0.2590
382.1	Ghanian	English	Yes	Translation	Word	\$0.2350	\$0.2410	\$0.2470	\$0.2530	\$0.2590

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Source Language	Target Language	Both To and From	Language Service Performed	Service Type Specified	Unit	March 17, 2018 – March 16, 2019	March 17, 2019 – March 16, 2020	March 17, 2020 – March 16, 2021	March 17, 2021 – March 16, 2022	March 17, 2022 – March 16, 2023
Western Europe										
Dutch	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 716.94	\$ 734.15	\$ 751.77	\$ 769.81	\$ 788.29
French	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 716.94	\$ 734.15	\$ 751.77	\$ 769.81	\$ 788.29
Gaelic	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 716.94	\$ 734.15	\$ 751.77	\$ 769.81	\$ 788.29
German	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 716.94	\$ 734.15	\$ 751.77	\$ 769.81	\$ 788.29
Italian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 716.94	\$ 734.15	\$ 751.77	\$ 769.81	\$ 788.29
Portuguese	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 716.94	\$ 734.15	\$ 751.77	\$ 769.81	\$ 788.29
Spanish	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 716.94	\$ 734.15	\$ 751.77	\$ 769.81	\$ 788.29
Eastern Europe										
Albanian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
Belarussian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
Bosnian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
Bulgarian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
Croatian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 704.99	\$ 721.91	\$ 739.24	\$ 756.98	\$ 775.15
Czech	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 896.18	\$ 917.69	\$ 939.71	\$ 962.26	\$ 985.35
Estonian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 759.47	\$ 777.70	\$ 796.36	\$ 815.47	\$ 835.04
Georgian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 597.45	\$ 611.79	\$ 626.47	\$ 641.51	\$ 656.91
Greek	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
Hungarian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
Icelandic	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
Latvian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
Lithuanian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
Macedonian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
Moldovan	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 358.47	\$ 367.07	\$ 375.88	\$ 384.90	\$ 394.14
Polish	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 776.69	\$ 795.33	\$ 814.42	\$ 833.97	\$ 853.99
Romanian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 358.47	\$ 367.07	\$ 375.88	\$ 384.90	\$ 394.14
Russian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 802.82	\$ 822.09	\$ 841.82	\$ 862.02	\$ 882.71
Serbian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 477.96	\$ 489.43	\$ 501.18	\$ 513.21	\$ 525.53
Slovak	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 645.47	\$ 660.96	\$ 676.82	\$ 693.06	\$ 709.69
Turkish	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
Ukrainian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 456.62	\$ 467.58	\$ 478.80	\$ 490.29	\$ 502.06
Asian, Arabic										
Azerbaijani	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 376.39	\$ 385.42	\$ 394.67	\$ 404.14	\$ 413.84
Arabic	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 806.05	\$ 825.40	\$ 845.21	\$ 865.50	\$ 886.27
Armenian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 418.22	\$ 428.26	\$ 438.54	\$ 449.06	\$ 459.84
Bengali	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
Burmese	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
Dari	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
Farsi	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 1,075.41	\$ 1,101.22	\$ 1,127.65	\$ 1,154.71	\$ 1,182.42
Hindi	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
Indonesian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
Japanese	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 1,075.41	\$ 1,101.22	\$ 1,127.65	\$ 1,154.71	\$ 1,182.42
Malay	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
Mandarin	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 1,194.90	\$ 1,223.58	\$ 1,252.95	\$ 1,283.02	\$ 1,313.81
Nepali	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
Mongolian	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
Sinhalese	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
Sylheti (Bengali)	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
Thai	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01
Vietnamese	English	Yes	Interpretation	Simultaneous	8 Hr Day	\$ 653.03	\$ 668.70	\$ 684.75	\$ 701.18	\$ 718.01